

QANTAS new base commission structure for published fares

Dear Travel Partner,

We would like to advise you of reduction in our commission levels on published fares for point of sale Indonesia, effective 1 January 2018.

In line with the above, **Qantas' new base commission structure on published fares** ticketed or sold in Indonesia from 1 January 2018 will be as follows: -

- **For all International journeys base commissions will reduce from 7% to 5%**

New base commission levels apply to all Qantas 081 tickets including Qantas Airways, QantasLink (regional) and all QF designated codeshare flights.

Would really appreciate if you can disseminate this QF NEWS to all related departments, branches and sub agents.

Please do not hesitate to contact Qantas Sales at +62 21 25556320 or qfsales-jkt@holidaytours.net or Qantas reservation at +62 21 2555 6300 for any further information.

Thank you for your attention and support.

QANTAS SALES TEAM